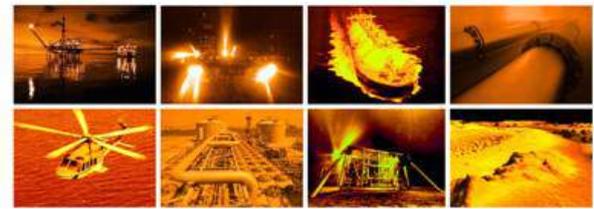


EUROMED OIL & GAS

The European Mediterranean Oil & Gas Transport, Infrastructure Development & Asset Management Summit



10th – 12th October 2018 | Amathus Beach Hotel | Limassol | CYPRUS | www.EuroMed-OG.com

Regions in Focus

Evolving Mediterranean Offshore Hubs

Adriatic Sea

The Balkans

Eastern Mediterranean



Areas of Focus Include

Processing & Transportation

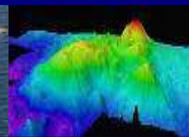
Asset Management, Construction, & Decommissioning

Deep & Ultra Deep Drilling / Viability

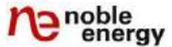
HSE Procedures & Best Practices

New Exploration Techniques & Technologies

Financing & Monetisation for Offshore Projects



Participating Organisations Include:



Sponsored by



Over 40 Speakers from Governments, NOCs, IOCs & Financial Organisations & International Law Experts Including:

- | | | |
|---|--|--|
| 
Ana Misevic
Director of Exploration Projects
INA Exploration & Production | 
Davide Scotti
HSE Culture, Communication and Training Manager
Saipem | 
Dr. Ernesto Bonafe
Trade & Regulatory Expert
Energy Charter |
| 
Barbara Doric
President of the Management Board
Croatian Hydrocarbons Agency | 
Alessio Tarantini
Oil & Gas Offshore Structures
RINA Services | 
Ekene Ogbechie
Development Manager
Helix Well Ops |
| 
Natasa Pilides
Shipping Deputy Minister
Republic of Cyprus | 
Dritan Spahiu
Director of Policies and Hydrocarbon Development
Ministry of Energy & Natural Resources Albania | 
Elfride Covarrubias
Mediterranean Area Manager
DNV GL Oil & Gas |
| 
Amelia Lentini
Technical Coordination Manager
ENI SpA | 
Ron Adam
Special Envoy on Energy, Permanent Representative
Ministry of Foreign Affairs - Israel | 
Bjarte Bogsnes
VP Performance Management Development
Statoil |
| 
Moty Kuperberg
Director, Oil & Gas
Dynamic Shipping | 
Rihab Manaii
Principal Engineer
ETAP (NOC Tunisia) | 
Vladan Dubljevic
Executive Director
Montenegrin Hydrocarbon Administration |

+ Dedicated and Specialised Forums
Inviting Delegates to Workshops on

- ✓ Oil & Gas Services, Certification, Classification & Standards (OSCS)
- ✓ New Technologies, Methods & Processes
- ✓ Offshore Licensing, Project Financing, Legal & Production Sharing

"An excellent place for meeting the top talent in the oil and gas industry."
Mauro Firinu, Head Operation Geology and Petrophysical Activities - **ENI E&P**

"A unique opportunity to meet with all the relevant Mediterranean players in a single location"

Helen Ricketts, Business Development Coordinator - **Wood Group Kenny**

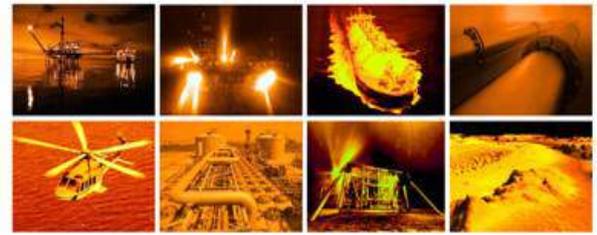
"Exciting, informative and empowered financial and technical discussions"
Dr. Kashmir Johal, Director - **Fluids in Motion**

Early Delegate Attendance Booking Concession Available Until the 31st of July - **SAVE UP TO 600 EURO** – See Final Page

Limited Exhibition Positions Available

EUROMED OIL & GAS

The European Mediterranean Oil & Gas Transport,
Infrastructure Development & Asset Management Summit



The 6th Annual EUROPEAN MEDITERRANEAN OIL & GAS SUMMIT

Full 3-Day Summit Wednesday 10th – Friday the 12th October 2018

Enabling the Global Oil & Gas Industry to Make the Right Strategic Connections and Entry Decisions as They Manage Operations in Key Developing Mediterranean Territories



The European Mediterranean Oil & Gas Summit will discuss the geo-strategic, commercial, technology and regulatory issues that will shape the management and future development and commercialisation of oil and gas assets and infrastructure in the European Mediterranean region. Exploring the technical, political and economic challenges that lie ahead, leading companies, government representatives, and legal experts will meet to discuss the challenges in energy resource development in the region while exploring the latest innovative technologies and groundbreaking solutions to maximising ROI on hydrocarbon transportation, storage, processing and extraction.

Strategic Planning and Development for Offshore Oil and Gas Operators & the Industries that Service Them

Main Conference Themes (Thursday the 11th & Friday the 12th of October 2018)

- Updates on the **Regional Developments in the Adriatic, Balkans, Eastern Med, North Africa and the Middle East**
- Digitalization, Well Construction Efficiency through Advanced Analytics & Real-Time Data Management
- Key Case Studies in the **Licensing and Development of Offshore Oil and Gas Production Activities in the Region**
- **Rig & Pipeline Construction** in Upcoming Key Offshore E&P Regions (Adriatic, Balkans, Eastern Mediterranean and North Africa)
- Formulating **Effective Scale Management Strategies** During the Initial Phases of Offshore Field Development
- **Asset Management and Operational Excellence Methods and Strategies**
- Infrastructure Development for Enabling the **Establishment of Processing and LNG Hubs in the Region**
- **Assessing Routes to Monetisation Through LNG, FLNG and Pipelines**
- **The Development of Upcoming Regional Hubs and Projects that Will Supply Future European and Global Markets**
- Inspection, Repair and Maintenance Best Practices
- **Subsea and Well Intervention Techniques & Enhanced Integrated Field Development**
- **Technologies in Down and Upstream Production**
- Assessing, Coping with and **Mitigating Regulatory and Political Risks**
- Meeting **Increasing Local Content Requirements** in the Region
- **Mediterranean Regional Market Updates** – Including **Developments on Regional Bidding Rounds**
- **Talent Sourcing and Managing Health & Safety Issues** in Region's Evolving Oil and Gas E&P Sector
- **Enhanced Networking & Peer-to-Peer Information Exchange** – Private Round Table Discussions (10th & 11th of April)

“An excellent place to meet the top people in the offshore oil & gas industry and an opportunity to contribute towards sustainable energy growth at the heart of the region’s E&P hotspots.”

Mauro Firinu -Subsurface & Operation Geology Team Leader - South East Europe Region - ENI E&P

Territories of Specific Focus Include:

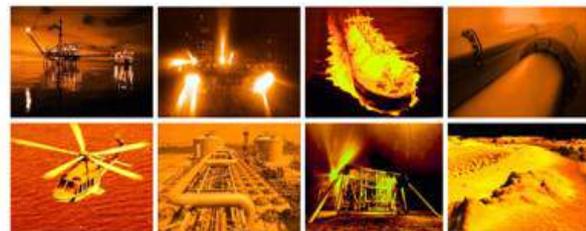
OIL & GAS DEVELOPMENTS IN THE ADRIATIC, BALKAN, EASTERN MEDITERRANEAN, and NORTH AFRICA,
and strategic routing possibilities to the EU, Persian Gulf, Caspian Region, Asian Markets



For further details telephone: +357 99810833 | or email: Info@EuroMed-OG.com

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THE EUROMED 2018 EXECUTIVE DELEGATION

The 3-Day Summit will be Attended by Senior Executives from the Following Organisations & Departments

- National, Multinational, Integrated, and Independent Oil & Gas Companies & Operators
- Drilling Contractors and Service Companies
- Deep & Ultra Deepwater Reservoir Exploration Specialists
- Reservoir Production, Engineering, Optimisation Operations & Development
- Marine & Maritime Support Services / Shipping & Logistics
- Technology Suppliers
- Planning & Forecasting
- Research, Geology & Geophysics
- Business Development & Innovation
- Project Management & Engineering
- Rig Construction & Logistics
- Regulation Experts & Legal Services Providers
- Legal Consul & Government Affairs
- Regional National Government Representatives
- Service and Equipment Suppliers
- Engineering and Construction Companies
- EPC/Main Contractors
- Engineering/Design
- Equipment/Manufacturing/Supply
- Smart/Digital Oil & Gas fields
- Shipyard/Fabrication Yard
- Inspection and Monitoring
- Instrumentation and Control Systems
- Pipeline/Transportation
- Consultants
- Risk Management, Safety & Security Specialists
- IT & Systems Integration
- Licensing

The Pre-Summit Offshore Licensing, Financing & Legal Forum (Wednesday 10th October) Opportunities, Prospects and Challenges in Financing Offshore Oil & Gas Projects in the Mediterranean

The Licensing, Financing, & Legal Forum (Wednesday 10th of October) brings together Mediterranean Government representatives, NOCs, IOCs, fund & asset managers, debt providers, equity and financiers. The forum is built around a series of sessions focusing on current and future licensing rounds and how governments and interested IOCs should engage the process, share the risks and have the proper contractual elements in order to profitably monetise reserves.

Reasons to Attend the EuroMed Oil & Gas Pre-Conference Licensing, Safety & Legal Forum

- Enhancing your understanding of **the dynamics governing the current market for offshore oil and gas activities** given the ongoing financial crisis and low hydrocarbon prices and how they affect **the future bankability of oil & gas projects** in the region
- Examine best practices in **conducting (and submitting bids for) offshore licensing rounds**
- How to **maximise the success potential of bids by IOCs** | Priming the chances of success and securing favourable terms by submitting attractive and comprehensive bids
- Hear from the most accomplished legal practitioners on **how to protect both national and IOC interests within a given EU or non-EU Mediterranean jurisdiction**
- **Negotiating/setting royalty rates and agreements**
- How to engage in **syndicated financing arrangements, and submitting service or production sharing contracts**
- Routes to efficient resource monetisation – **effectively turning resources into income**
- **Managing financial risk and making assessment for projects** in the region

Pre-Conference Financing & Legal Forum is Specifically Relevant for:

Ministry of Energy Government Representatives

IOC/NOC CEOs, Presidents, Chairmen
CFOs and Heads of Finance

Heads of Investment

Heads of Strategic Business Planning and Development

Heads of Asset Management

Heads of Risk Management & New Project Directors

Heads of Licensing & Legal Divisions

+ Optional Stream EuroMed Maritime (Port Development & Shipping) Sessions - (Friday 12th October)

The EuroMed Maritime Summit Stream | Friday 12th October

Topics to be addressed Include:

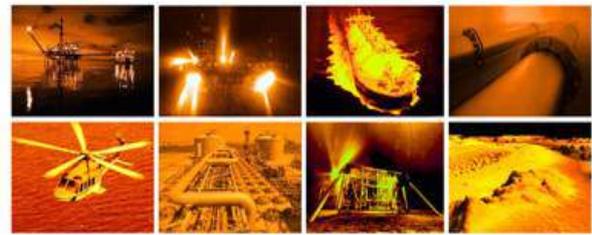
- Latest Expert Guidance on Maritime Safety Standards, Certification & Environmental Protocol
- Moving Towards Smart/Digital Ports and Smart Carriers
- Trends and Prospects for the Tanker Business - Economics & Fleet Strategy
- Insurance, Trading, Safety, Operational and Security Standards.
- Blockchain Implications and Applications Within the Shipping and Maritime Industry
- Meeting the 2020 Fuel Challenge | IMO global 0.5% sulphur regime - January 1st 2020
- **Inspection, Repair and Maintenance**
- Capitalising on Opportunities to Service & Support New Regional Oil and Gas E&P Activities

The EuroMed 3-Day Exhibition | 10th - 12th October

Running concurrently to the summit conference sessions the 3-day exhibition will host the summit's social networking functions and will feature the leading providers of services to the region's oil and gas sector.

EuroMed 2018 conveniently enables attendees wishing to attend either the 3 or 2 day proceedings to arrive in Cyprus on Wednesday the 10th and depart on the afternoon of Friday the 12th of October

For further details telephone: +357 99810833 | or email: Info@EuroMed-OG.com



2018 EuroMed Oil & Gas Key Themes & Speakers (10th - 12th October)



John Tomich
Egypt Country
Manager



Realising the Long-Term Offshore Oil & Gas Production Potential in the Mediterranean

John Tomich currently serves as Country Manager for Noble Energy in Egypt. Prior he had served as Country Manager for Noble Energy in Cyprus, Ecuador, Nicaragua and Vietnam. Mr. Tomich has over 40 years of experience in the international oil and gas industry in a number of roles including technical, commercial, and executive roles. He held the position of General Manager for Europe/Africa for Conoco in London; Vice President of International Exploration for Kerr-McGee (now Anadarko); and President and Chief Operating Officer of Globex Energy, a privately-held international company with producing assets in Equatorial Guinea and on the Northwest Shelf of Australia.



Davide Scotti
HSE Culture,
Communication
and Training
Manager



How to Shape a Strong Safety Culture into a Global Organisation

- The case history of Saipem "Leadership in Health & Safety" Program
- Transforming leaders into safety leaders

Davide graduated in 2001 with an honours degree in Management Studies from the University of Aberdeen. He then worked four years in the UK for an Oil and Gas Contractor holding various HSE posts. After 8 years living in the UK he returned back home, Italy, in 2005 and joined Saipem Corporate HSE Department in Milan. In 2006 he contributed to the development of the successful "Leadership in Health & Safety" program and from 2008 managed its roll out in Saipem worldwide as well as the continuous research and development of tools and strategies to support the cultural change actually occurring in the organisation. In 2010 he managed the start up of a no-profit organisation, constituted by Saipem with the aim to share the Leadership in Health & Safety program within the industry. He is now holding the post of General Manager of the LHS Foundation.



Aviv Kirshenbaum
Project Director



Sustainably Maximising the Offshore Oil & Gas Production Potential in the Region

- The development of local/national E&P expertise and growth
- Developing of state E&P environmental and operational offshore safety standards
- Ensuring the highest level of oil spill response that leverages common and EU-based expertise and resources



Ana Misevic
Director of
Exploration Projects

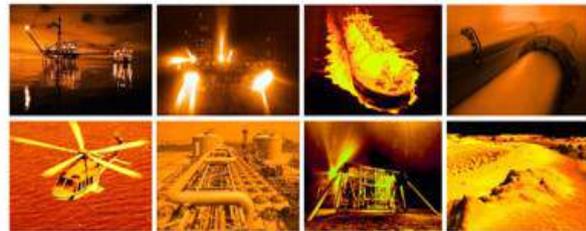


INA Oil & Gas E&P Activities, New Developments and Experience in Croatia and the Adriatic

INA-Industrija nafte, d.d. (INA, d.d.) is a Croatian multinational oil company. INA Group has leading role in Croatia's oil business, a strong regional position in the oil and gas exploration and production, oil processing, and oil product distribution activities. Until now, INA has been involved in exploration and production operations in Croatia (Pannonian basin, Adriatic offshore) and 20 foreign countries. Today INA operates its exploration and production activities in Croatia, Egypt and Angola. In exploration and production, as the primary initiator of company's development, in the future INA plans to follow development strategy based on research, development of existing projects and the potential action of non-organic steps. The Company is focused on 100% reserves replacement and maintenance of production level of approximately 70,000 boe per day.

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Mladen Antunovic
Director
LNG Croatia



Building Maritime Services for Future Mediterranean Energy Transport and Processing Hubs

- Why depressed oil and gas prices can offer investment opportunities to build for the future
- The future of LNG and commodity transportation and services - future operations and new needs
- Connecting global oil and gas industry with regional industry
- Opportunities for offshore launch services, ship repair, tank cleaning and ship to ship operations

Mladen Antunovi holds position of Managing Director in SPV company LNG Croatia LLC, responsible for LNG import terminal Krk construction and operation. His previous experiences in gas business include positions President of the Board of Plinacro Ltd (Croatian gas transmission system operator) and General Manager at Montmontaža Plc (holding company for engineering and construction), where he developed and managed mayor infrastructure projects.



Ron Adam
*Special Envoy on
Energy*
Ministry of Foreign
Affairs, Israel



Emerging Oil and Gas Developments Offshore Israel

- Potential for the enormous reserves of the Levant Basin | An estimated 122 trillion cubic feet (TCF) of recoverable natural gas as well as 1.7 billion barrels of recoverable oil
- Recent Israeli Government initiatives to increase global attractiveness towards E&P companies

Ron has served in the Ministry of Foreign Affairs since 1990. During his first period at the ministry he was personal assistance to the Director General and dealt mainly with the Oslo process and the economic peace with the Palestinians. In 1997 he started a long and interesting period of 15 years dealing with all aspect of the United Nations. He started in New York, serving as counselor for economic and social affairs at the Permanent Mission of Israel. He served as a member and the chairman of a UN committee on Program and Coordination and at the same time promoted an ODA law in the Knesset. In 2008 Ron started his post as Deputy Ambassador of Israel to the UN in Geneva where he was in charge on the relations with numerous International Organizations and Specialized agencies, such at the ILO, WHO, UNEP, UNHCR, IOM and ITU.



Bjarte Bogsnes
*PVP Performance
Management
Development & CFO
Performance
Management & Risk*



Case Study - Beyond Budgeting - Implementation at Statoil ASA

- The Beyond Budgeting concept, principles and strategy
- Redefining performance evaluation and dynamic targets
- Dynamic forecasting and resource allocation

Bjarte Bogsnes has a long international career both in Finance and HR. He is currently heading up the implementation of Beyond Budgeting at Statoil, Scandinavia's largest company. Bjarte is Chairman of Beyond Budgeting Roundtable (BBRT). He is a popular international business speaker and is the winner of a Harvard Business Review/McKinsey Management Innovation award. He is the author of "Implementing Beyond Budgeting - Unlocking the Performance Potential", where he writes about his implementation experiences.



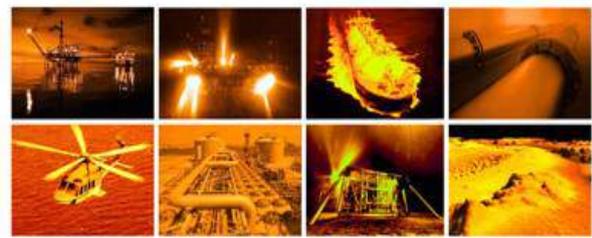
Barbara Doric
Director
Croatian
Hydrocarbons
Agency



Production Sharing Agreements & E&P Activity Offshore Croatia | Amending and Developing Fiscal Policy to Serve a Nation's Energy Policy, Energy and Revenue Needs

Barbara Doric received a BBA from the Webster University AT (Austria), and later obtained an MBA from the IEDC-Bled School of Management. She started her professional career at CEMEX, where she worked at the Sales Operations Department. Prior to the AZU, Doric worked for the Centre for Monitoring Business Activities and Investments in the Energy Sector (CEI) and the consultancy A.T. Kearney. She also taught at the Libertas Business School in Zagreb.

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Ernest Hui

*Global Decommissioning
Business Improvement
Lead**



Overcoming Problems and Challenges when Conducting Decommissioning Projects - An Operators Overview

As oil and gas production platforms and facilities reach the end of their productive life, they must be prepared for shutdown in a safe and environmentally responsible way. Decommissioning is the final step in the lifecycle of any oil and gas project.

A growing number of oil and gas platforms and facilities around the world are aging and approaching the end of their productive lives. As a result, decommissioning is set to become increasingly prevalent over the next few decades.

Safe and responsible decommissioning is a priority for Shell. This includes restoring the surroundings of platforms and facilities in line with relevant legislation, while taking our internal and external environmental standards into account.



Ekene Ogbechie

*Business
Development
Manager*



Increasing Well Productivity through an Integrated Subsea Well Intervention Solution

- Use of an integrated LWI vessels for production enhancement intervention work including reservoir perforation, PLT, zonal isolation, GLV change-outs & SCSSSV Lock-out operation.
 - First Riser based Coiled Tubing Intervention from LWIV - case study
 - First use of LWIV in Canadian water on 3 wells – case study
- A Multi service campaign (involving Slickline, Eline, Pumping, filtration & ROV ops) on integrated vessels.
- Collaboration by international multi-functional team to achieve seamless operational efficiency.
- A brief insight identifying an alternative approach to well P&A



Olivier Benyessaad
*Marine & Offshore
Development*



Managing Risks of FLNG Developments - Focus on the Mediterranean Region

- (F)LNG Market overview
- FLNG General Principles
- Technical, Human and Economical Risks of FLNG Developments
- Key points for an efficient risk management strategy

Olivier is graduated with a Master's Degree in Naval Architecture and Offshore Engineering from the French Engineering School « ENSTA Bretagne ». When he joined Bureau Veritas 7 years ago, he worked as a Structural Naval Engineer for different types of floating units, with a particular focus on FPSO's, dealing with corrosion, strength and fatigue issues. From end of 2011 to 2014, he worked within the Risk and Safety team of Bureau Veritas and performed various types of Risk Assessment and Reliability analysis for Offshore Installations. Since 2014, he is in charge of the commercial development of the Offshore Business at Bureau Veritas with a particular focus on the Subsea and FLNG areas.



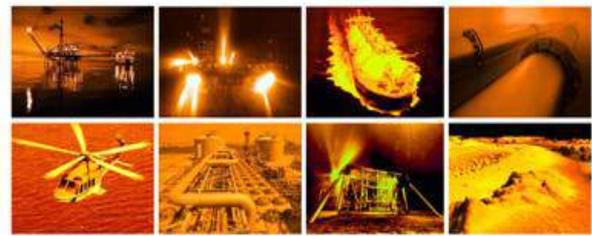
Dritan Spahiu
*Director of Directorate
of Policies and
Development of
Hydrocarbons*
**Ministry of Energy &
Industry, Albania**



Regional Adriatic and EuroMed Energy Investment Priorities

- Investing in new energy supplies despite the global financial crisis
- Strategies in investment to avoid shortfalls in future resources
- A sound balance sheet to withstand volatile energy prices and revenues and able to heavily invest in new energy resources
- Strategies to meet the future energy demand that will double over the next 50 years

Dritan serves as Director of Directorate of Policies and Development of Hydrocarbons at the Ministry of Energy & Industry, Tirana, Albania. his main duties and responsibilities Supervising all the activities of the Directorate Draft policies, law and regulation related to oil & gas industry Coordinating the development of the oil & gas industry. He also served as Energy Business Consulting, Tirana, Albania, Consulting & Energy Administrator & Head of Oil & Gas Department Main duties and responsibilities Supervising all the activities of the company Conduct consulting activities related to oil & gas industry.



Natasa Pilides
Shipping Deputy
Minister to the
President



Cyprus Maritime Developments - Infrastructure and Projects to Support Regional Trade, and Oil and Gas Activities

The Cyprus Shipping Registry is ranked as the 11th largest merchant fleet worldwide and the third largest fleet in the European Union. In addition, Cyprus is considered the largest shipmanagement centre in the EU and among the three largest globally. With the Cyprus well positioned to service a wide range of maritime industries this sessions will focus on:

- New opportunities arising in Cyprus: Privatisation of the Limassol port hydrocarbon E&P
- Development of specialised ships and equipment and the supply of specialised supporting services for E&P support activities.
- Cyprus access to key shipping markets: Levant, the North Adriatic and Black Sea.
- Progressing towards becoming an energy centre in the eastern Mediterranean region.
- The entrance of Cypriot banks to the ship finance market - Additional options of access to capital for financing.



Rihab Manai
Principal Engineer
& Yosra Boudriga
Exploration Geophysicist



Geopetroleum Approach for Reservoir Evaluation in Gulf of Hammamet Bassin - Tunisia

Entreprise Tunisienne d'Activités Pétrolières (ETAP) is a state-owned industrial and commercial company in Tunisia directly in charge of the petroleum sector as well as the state's partnerships with foreign exploration and production operators. This presentation will primarily focus on

- The reservoir evaluation in Gulf of Hammamet Bassin
- Current activities and methodologies
- Future plans and development requirements



Paul Deemer
Partner



Standardizing Contractual Agreements in the Hydrocarbon Industry within a Global Market & Different Legal Systems

Paul's practice is focused on international mergers and acquisitions, and on the development and financing of international energy projects. He has worked extensively on international oil and gas projects, including the acquisition and disposal of oil and gas assets (and companies owning those assets), cross-border oil and gas pipeline projects, and LNG and electric power projects in Europe, Asia, the FSU, and the Middle East. He has also represented developers, as well as multilateral lenders, on international energy project financings. Paul has worked on projects in China since the early 1990s, and has broad experience with Chinese oil, natural gas, and electricity projects. He represents major international clients, including multilateral lenders, in the development and financing of energy projects in China, Russia.



Helge Haugland*
VP Asset Integrity

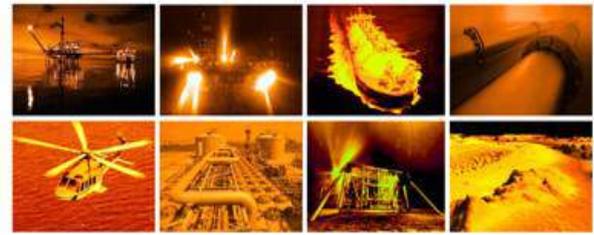


Sustaining and Improving Asset Integrity of Offshore Installations Despite a Period of Volatile Energy Prices

Helge Haugland is the Vice President of Asset Integrity at Dolphin Drilling. He joined the company in 2013 and he is responsible globally to ensure that all units meet company requirements in terms of design, operational and technical integrity. He has also held positions at Transocean, Aker Drilling and was the chairman Asset Integrity Forum with the Norwegian Shipowners Association and has been within the industry for over 16 years. Dolphin Drilling is a well established name in offshore drilling. The company has operated in all the major offshore oil and gas provinces in the world. This expertise has developed from years of experience operating in some of the harshest offshore environments and learning and applying best practice from our drilling activities worldwide. In recent years, drilling has been carried out in most of the major areas of offshore activity, including the North Sea, West Africa, East Africa, Mediterranean, India, Brazil and Gulf of Mexico for a broad cross section of oil and gas companies including many of the majors, independents and national oil companies.

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Uri Aldubi
Chairman*
Association of Oil
& Gas Exploration
Industries - Israel



Developing the Game Changing Industry Sector for Israel Given Oil & Gas Price Volatilities

- The current status of oil & gas exploration and production from Mari-B, Tamar, Dalit, and Leviathan Off-shore installations
- The implications and consequences of Israel achieving its domestic energy requirements and export markets

Uri Aldubi, Director and Founder, Chairman of the Association of Oil & Gas Exploration Industries in Israel. Founder and partner. Mr. Aldubi is the current CEO of the Halman-Aldubi Group. Mr. Aldubi has an MBA in finance and a BA in Management and Economics from Tel Aviv University. He also serves as Chairman of the Association of Oil and Gas Exploration Industries.



Gurkan Kumbaroglu*
President
International
Association for
Energy Economics
IAEE INTERNATIONAL
ASSOCIATION for
ENERGY ECONOMICS
WWW.IAEE.ORG

Ensuring the Reliability of Supplies for Europe's Energy Security and Achieving a Sustainable and Competitive EU Energy Policy

Prof. Dr. Gürkan Kumbaro lu is the President of the Turkish Association for Energy Economics EED and the President of the International Association for Energy Economics IAEE. He is a member of the Executive and Supervisory Board of the Centre for Economics and Foreign Policy Studies EDAM. He is a Council member of the Turkish Association for Sustainable Production and Consumption SUT-D. He is a Professor of Industrial Engineering at Bo aziçi University in Istanbul, Turkey. He is an Editorial Board member of the Sustainability Journal, Molecular Diversity Preservation International, and of the Journal for Innovative Energy Policies. Dr. Kumbaro lu serves on various energy and environment related scientific boards in Turkey. He has received several international awards, and published numerous articles in peer-reviewed journals as well as several book chapters on energy and environmental policy modeling.



Vladan Dubljevic
Executive Director
Montenegrin
Hydrocarbon
Administration

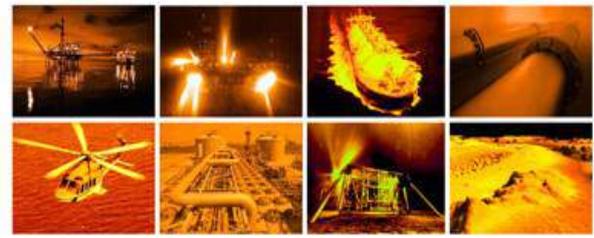
Montenegro Offshore Exploration Potential & Development

In 2014, Montenegro called a tender for the offshore production of hydrocarbons in 13 blocks covering an area of 3,191 sq km. Greek oil and gas group Energean signed a concession contract with Montenegro for the blocks in March 2017. The total investment in the 4219-26 and 4218-30 blocks over an exploration period of seven years will be \$19 million (15.8 million euro), including the funding of a new 3D seismic survey, geophysical and geological studies. The government of Montenegro aims to attract multiple companies to its offshore exploration areas with Italy's Eni and Russia's Novatek completing studies to determine the environmental impact of 3D seismic studies in four oil and natural gas offshore blocks. Next stages will include 3D seismic research with the collected data to be processed, interpreted, and then, in the second half of 2019, first exploration drilling to begin.



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Amelia Lentini

Projects Technical
Coordination Manager
(North Africa Area)



R.O.M.A. | Resilient Operations Monitoring Approach, in Low & Unstable Oil Price Scenarion

Low and unstable oil price scenario can put E&P companies in trouble, so the management of Operations and Investments is rather difficult when prompt decisions are to be taken. One method to deal with oil price changes is a “resilient approach” for quickly reacting and guaranteeing good projects results and company performance. A consolidated and resilient method has been developed in Eni with the purpose to make a step change. The organisation’s main goal is to speed up and streamline decision making with the establishment of self-feeding process. Generally speaking, Operations & Investments management activity is the result of a good balance between actual monitoring and accurate forecast estimation. Key factors to perform these activities are reliable data and good project management tools. In addition cost constrained environment, together with the increased complexity of the worldwide political situation, makes projects evolution follow up and related investments very difficult. In such a context old instruments and methods are not enough for an effective analysis; in order to succeed the industry has to change culture and also the way it operates so as to get a quick activities re-adjustment level together with relevant capital rationalization. Cost cutting can create value if the process is standardized and becomes a rigorous modus operandi to be adopted in the years to come. This session will exemplify how extraordinary value can be derived if technical efficiencies are also complemented by synergistic and deontological gains.



Yannis Bassias

President
and CEO

Hellenic
Hydrocarbons
Resources
Management

Update – Greece’s Offshore Licensing Rounds New Developments, Alliances, Infrastructure & Investment Opportunities

- Strategic Decisions to make the country a Leading Force in the Energy Sector
- Viable Investments and cooperation among regional states and stakeholders
- Prospects for the E&P sector following the involvement of Greece/Cyprus/Israel pipeline alliance
- The promotion of natural gas & strategic alliances with the ITGI pipeline and South Stream Project

Yannis has 25 years, in the international oil and gas exploration and services business. From 1997 to 2012, as president of Georex group, he demerged the exploration assets from the service activities and established technical subsidiaries in France, United Kingdom, Tunisia and the Republic of Congo. Managed database projects on CIS reservoirs, data mergers for Total, PetroFina and Elf, seismic data transcription for Snpic and Esso. Between 1996 and 2000 he directed evaluation teams for the development of oil and gas interests in Texas and Colombia and in 2007 initiated for Poros onshore exploration portfolios with assets in the Paris basin and Tunisia.



George Mangion

Senior Partner



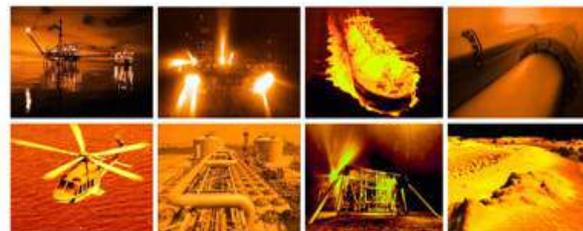
Expanding the Operational Capabilities of the Shipping Fleet, Port and Yard Facilities to be of Service to the Energy Transport and E&P Sector. Assessing and Upgrading the Port Facilities and Infrastructure to Serve the Oil & Gas Industry

- Malta as a strategic, servicing, repair, bunkering and rig stack location
- Expanding port, yard and shipping fleet capabilities
- Steps to enter the oil & gas industry and obtaining the required certification

George has over thirty years experience in accounting, taxation, financial and consultancy services. His efforts have seen that PKF has been instrumental in establishing many e-Commerce and international trading companies in Malta and has developed relationships with market leaders in South Africa, Australia, New Zealand, Ireland, USA, Belgium, Italy and Scandinavian countries. He has also lectured and delivered presentations at numerous seminars and conferences worldwide on subjects relating to a wide range of topics including taxation, auditing and captive insurance..

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Dr. Ernesto Bonafé
Trade & Regulatory
Expert



The Role of the Energy Charter Treaty in Fostering Regional Electricity Market Integration: Lessons Learnt from the EU and Implications for the Mediterranean

Dr Ernesto Bonafé works as a trade and regulatory expert at the Secretariat of the Energy Charter Treaty in Brussels. He focuses on energy market reform from regional and international perspectives. He has been involved in the promotion of the 2015 International Energy Charter across countries from Africa and Latin America. He is also the author of the study: "The role of the Energy Charter Treaty in fostering regional electricity market integration: Lessons learnt from the EU and implications for Northeast Asia." Currently his work focuses on structured collaboration with energy regulatory authorities, which like the Energy Charter pursue the objective to ensure well-functioning energy markets. He also worked as legal expert in various law firms in Spain and Brussels, and acquired professional experience at the European Commission, the European Parliament and the European Court of Justice. Mr. Bonafé holds a PhD on Energy Policy and EU Law from the European University Institute of Florence, Italy.



Iain Dowell*
Eastern
Mediterranean Area
Manager
HALLIBURTON

Experience of Halliburton in the Mediterranean Region | Recommendations for Service Companies and National Policy Makers

During a thirty five year career with Halliburton, Iain Dowell has had multiple responsibilities in technology, business development and operations management in locations as diverse as Norway, Venezuela, Russia, USA and UK. In 2013 he was appointed manager for the Eastern Mediterranean. He is a graduate of the University of Aberdeen, a Chartered Petroleum Engineer and a Fellow of the Energy Institute.



Moty Kuperberg
Director of Oil & Gas
Dynamic Shipping
Services

Is it the End of Energy Crisis Era?

- Recent world gas supply changes, oil and gas changing prices - How it affects the Mediterranean
- Are certain centres in the Med still at the focus of world gas supply (the plans to export LNG from here to Asia), or become part of the regional south Europe supply.
- What we can expect now from the discoveries already made.

Moty Kuperberg graduate Haifa University, with post graduate Diploma in Shipping, City of London Polytechnic, 1988. With 25 years' experience in shipping, head the LNG and off-shore department at Dynamic Shipping. Introduced the Government of Cyprus with LNG solution back in 2006. Expert on the interrelationship between energy/geopolitics/pricing.



Nigel Lees*
Regional Director
Strategy & Growth
**WOOD GROUP
PSN**

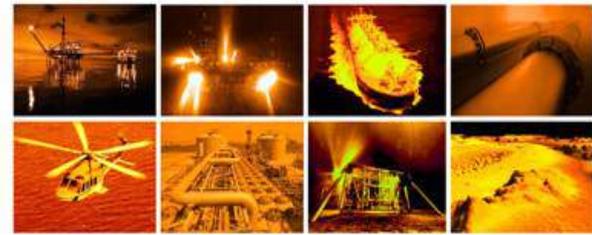
Opportunities in Expanding the Key regions in the Mediterranean as a European Offshore E&P and Decommissioning Services Centre

- Why there will be increasing opportunities in the field of offshore decommissioning
- The role that places like Malta can fulfil to meet excess demand from European offshore decommissioning projects
- Developing and improving local service offerings to the decommissioning sector
- The role of standards and certification in getting local companies involved

Nigel has in excess of 20 years' experience in the Oil & Gas Industry working in both service and engineering based organisations at a senior level. Throughout his career, he has amassed considerable experience in decommissioning and asset modification projects spanning the Oil & Gas industry but also including other industry sectors such as Nuclear. Having recently moved to the role of Projects Director in Wood Group PSN, he has strategic responsibility for the organisations decommissioning activities.

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Philippe Hochart

Head of LNG Strategy



The Political Influence on EU Energy Markets & Policies and their Implications on European and Global Gas Trade

- The policies required to increase long-term reliable oil & gas supply to Europe
- Operating within an environment where there is a lack of coherence in EU energy policies
- Key supply routes in the region and the impact of upcoming new E&P hubs in the Mediterranean

Philippe Hochart is presently Head of LNG Strategy and Communication, within ENGIE Global Gas and LNG Business Line. Before this present assignment, he held various positions since 1984 in Transmission, Supply, Trading and Marketing, and Business Development activities in France and abroad, within Gaz de France and ENGIE.



Lazhar Mahboubi
Head of Construction*



Sonatrach's Experience in Offshore Exploration in Algeria and North Africa waters and its Vision for Further Development of the Region's Oil and Gas Exploration and Production

- New infrastructure and investment requirements
- The short-medium term oil & gas demand/supply outlook
- New technologies and techniques being employed and interests in new E&P activities in the region

Sonatrach is the largest oil and gas company in Algeria and Africa. The company operates in exploration, production, pipeline transportation and marketing of hydrocarbons and by products. Sonatrach stepped up investments in power generation, new and renewable energies, water desalination, and mining exploration and exploitation. With a turnover nearing \$6,1 billion in 2010, Sonatrach is ranked first company in Africa and 12th in the world. It is also 4th world LNG exporter, 3rd world LPG exporter and 5th World Natural gas exporter.



Alessio Tarantini
Oil & Gas Offshore
Structures Manager



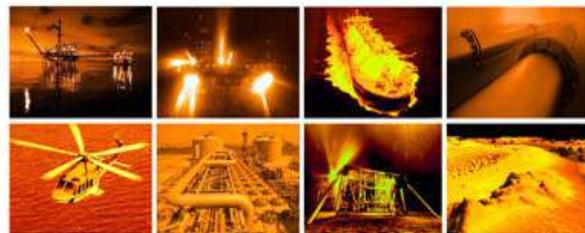
Certification & Use of Digital Platforms and Applications for the Offshore Oil & Gas Sector

- Certification in the Oil & Gas Sector
- The advantages of digitalization for the industry - Case study examples
- New digital platform application, use and benefits
- Experiences in recent offshore projects

Rina has a proud history in the world of oil and gas with more than 30,000 km of inspected and supervised pipelines, over 250 certified and requalified platforms as well as more than 100 LNG projects, but in the current age of digitization they are RINA is also expanding that footprint. Originally conceived as a maritime classification society in 1861, the Genoa-based organization has grown to be a 450 million Euro company, and is five times the size it was 15 years ago. It employs about 3,700 permanent employees plus another 3,000 who are working with it every day on a consulting or project basis. They work in 63 countries with 170 offices around the world.

"The Baltim South West discovery, achieved through the Baltim South West 1X well, is placed 12 kilometers from the Egyptian coast, 25 meters of water depth and 10 kilometers North of the Nooros field, discovered in July 2015. Nooros field has already reached in May a production of 65.000 barrels of oil equivalent per day and is expected reaching 120.000 boe/d. This new discovery, further confirms the significant potential of the so called "Great Nooros Area", which is now estimated to hold 70-80 billion cubic meters of gas in place. " - ENI





Oil & Gas, Shipping and Offshore Services Certification, Classification, & Standards Sessions

The 2018 EuroMed Offshore Services Certification, Classification and Standards (OSCS) sessions provide regional and local companies with access to professional guidance by world-class experts in the field to discuss the next steps in building a sustainable local and regional oil & gas industry by enabling the growth of locally-based supporting services. The scope of this forum is to provide the regional market with the knowledge and network access of the oil & gas industry needs as well as the entry routes for the regional companies to establish themselves as long-term suppliers. These sessions will also address the economic impact of the growth of the industry in the region, and define the current micro and macro environment, strategies, infrastructure needs together with the necessary technical standards, certification and classification agencies that are relied upon by operators and upstream contractors when considering suppliers.

- The processes, certification, classification and standards required for specific service sectors to become candidate suppliers to the offshore oil and gas industry
- Current challenges & economic trends in the regional financial environment relevant to the oil & gas industry
- Experiences of established and up and coming oil and gas services companies
- The role of regional national governments in assisting new companies and setting a coherent framework.
- Local supporting industries growth and potential and steps in achieving cooperation with the oil & gas industry.
- Becoming a competitive supplier and the short, medium & longer term outlook for the local energy industry.
- Legal issues, and local and update on the role of EU regulations on entering the European energy market.
- Future challenges and prospects for the oil & gas industry in Eastern Mediterranean.
- Taking the steps needed to enter the oil & gas services industry
- Certification – What's needed and why

Speakers / Workshop leaders



Richard Nott, Head of Offshore & Global Projects, Lloyds Register Marine and Offshore

In his current role, Richard has focal point responsibility for Lloyd's Register's global Offshore Classification, Certification and Verification business as part of the Marine and Offshore management team. He has a particular interest in the development and effective implementation of goal-based approaches to asset safety and integrity assurance, such as those prescribed by EU Directive 2013/30/EU."



Elfride Covarrubias, Business Development Manager - Mediterranean Region, DNV GL Oil & Gas

Elfride Covarrubias is the Oil & Gas Business Development Manager for The Mediterranean Area. With more than 20 years of international working experience in various fields and sectors, she began her career in the O&G sector in the Gulf of Mexico performing EIA for E&P projects, as well as conducting risk assessment studies in the petrochemical sector. She has also worked performing safety and health audits, training activities, and other environmental services mainly for refining/processing industries.

She has extensive knowledge of environmental legislation, and recently pretty involved on the adoption and implementation of the EU Offshore Directive. She holds an Engineering Degree on Environment and a M.Sc. on Environmental Prevention & Protection.



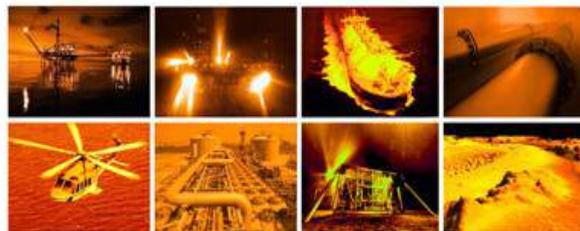
Carlos Guerrero, Development Manager for Oil Tankers and Gas Carriers, Marine & Offshore

Carlos joined Bureau Veritas in September 2012 and is currently the Business Development Manager for Oil Tankers and Gas Carriers working in the Head Office in Neully-sur-Seine. His main role is the development of the business in the field of oil and gas, following closely different subjects such as the use of LNG as a fuel, innovation in gas carrier designs, new gas containment systems, risks studies, etc. Before joining BV, he was largely involved in shipbuilding activities in different departments of several Spanish shipyards, such as production department, technical office, and finally commercial department. He has ship operation experience during his last position as commercial manager of Union Naval Valencia, S.A. shipyard belonging to Spanish shipping company Boluda Group.

* indicates invited speaker

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SUMMIT VENUE & LOCATION

The Amathus Beach Hotel | Limassol

Among the finest five star hotels in Cyprus the Amathus is located close to the Limassol Marina and Port, and major cultural and tourist hotspots and archaeological sites.

Venue Contact Details

Tel: +357 25 832000

Email: amathusl@amathushotel.com

Address: 75 Amathounta Avenue, 4532
Limassol, Cyprus

Web: www.amathuslimassol.com



EuroMed Offshore 2018 Will Be Held in Cyprus Due to its Proximity to Evolving South-Eastern Mediterranean, Adriatic, Balkan, Eastern European and North African Offshore Exploration and Production Activities

As the Eastern-most country in the European Union and the Mediterranean Cyprus is well connected with major and upcoming offshore Oil & Gas hubs in the Mediterranean, Europe and the greater EMEA region. Becoming established as a growing hub for offshore oil and gas service companies and regional upstream E&P industry gatherings Limassol was chosen as the ideal location of choice to host the 2018 European Mediterranean Offshore Oil and Gas Exploration and Production Summit.

The Amathus Beach Hotel | The Amathus Hotel is nuzzled on the beach amidst the tropical gardens and the indigo sea, the newly renovated hotel is a serene sanctuary of world-class comfort. As a proud member of the Leading Hotel of the World this luxury design hotel offers a fabulous range of state of the art facilities, first-class service as well as an award-winning spa and accommodation facilities, ensuring an experience of world class luxury. Ideal for travellers seeking a relaxing retreat on the beach this prominent hotel provides a tranquil oasis of holistic experience for business travellers, spa enthusiasts, families and corporate travellers wishing to visit the captivating island of Cyprus.

The enchanting city of Limassol is the second largest city of Cyprus, fast emerging as a favourable destination for commerce and corporate travel. Its rich and long cultural tradition and historical heritage inspires travellers to embark on a journey to its intriguing past. From the Amathus ruins to the medieval castle, Kolossi Castle, ancient Kourion and other archaeological sites, Limassol is a historical marvel that is well worth exploring. Other than its fascinating history, Limassol is emerging as an important maritime, tourism, business and service centre with numerous luxury resorts and hotels dotted along the coastline providing state of the art business facilities and world-class services for prominent travellers.

Situated near the city centre of Limassol, the Amathus 5 star hotel is conveniently located on the beach capturing the essence of the island's spirit. Its breath-taking location and its close proximity to the airports of Larnaca and Paphos 40-45 minutes respectively make this hotel the perfect venue for corporate meetings and events.

Accompanying Partner Tours of Ancient and Historical Sites within Limassol and Cyprus

Fascinating tours covering Limassol and Cyprus will be made available (at extra cost) for all three days of the summit for accompanying partners of delegates registered at EuroMed 2018. Details of the various tours will be released and made available to delegates in the weeks preceding the summit in October.

Capture all the information shared during the summit, including the parallel streamed sessions that you were unable to attend to keep as a permanent reference and as a tool to assist your colleagues when you get back to the office. Purchase the EuroMed 2018 Full Session Documentation while reserving your attendance and save 200 Euro.



EUROMED OIL & GAS

The European Mediterranean Oil & Gas Transport, Infrastructure Development & Asset Management Summit



Delegate Booking Form for the 2018 EuroMed Oil & Gas Summit | Cyprus

1. Delegate Details

Mr / Mrs / Dr / Last Name.....
 First Name.....
 Job Title.....
 Department.....
 Head of Department

Registration Contact.....
 COMPANY.....
 Address.....
 City..... Post Code.....
 Country

EMAIL (Required).....
 Telephone.....
 VAT No. (EU Companies).....

2. Registration Options

(Please tick your choice in the appropriate price box below)

Package Being Reserved	Booked by 31st July	Booked by 31st August	Booked by 30th September	Final Price (October)
GOLD Package Full 3-day Summit, including the Main Conference-11-12 October + Legal/Licencing Forum 10th Oct. i.e Full Summit 10-12 th October	<input type="checkbox"/> €1395	<input type="checkbox"/> €1595	<input type="checkbox"/> €1795	<input type="checkbox"/> €1995
SILVER Package 2-day Main Conference only (11 th & 12 th October)	<input type="checkbox"/> €1295	<input type="checkbox"/> €1495	<input type="checkbox"/> €1695	<input type="checkbox"/> €1795
Legal/Licencing E&P Forum (10th October only)	<input type="checkbox"/> €495	<input type="checkbox"/> €595	<input type="checkbox"/> €595	<input type="checkbox"/> €895
Presentation Data (Optional)	€200 for attendees <input type="checkbox"/>		€400 for non-attendees <input type="checkbox"/>	
All prices are subject to a €45 processing charge (for credit cards) & 19% Cyprus VAT				

Group discounts : 2 - 3 delegates 10%, 4+ delegates 20% (only for simultaneous bookings)

3. Booking Code:

If you have been provided a booking code please quote here.....

4. Method of Payment

(Please tick your choice in the appropriate price box below)

DIRECT BANK TRANSFER

An invoice will be prepared and dispatched according to the details specified above upon receipt of the completed and scanned registration form by email. Please note that group bookings will be invoiced together.

Or

CREDIT CARD (Credit Card Payments carry an additional €45 processing charge)

Visa MasterCard American Express Other

.Card No.

.Expiry. DateSecurity Code

Card Holders

Signature..... Date.....

Please Complete and Scan the Completed Registration Form & Email to:
Info@EuroMed-OG.com

5. Cancellation, Substitution & Postponement Policy

Paying delegates may be substituted at any time at no cost. EPG SUMMIT Ltd will not provide refunds for cancellations. For cancellations received more than 14 days prior to the event a 100% credit refund to be used at another EPG Summit event. For cancellations received in writing less than 14 days prior to the event a 50% credit refund will be issued to be used at a future EPG SUMMIT event. This credit will be valid for 16 months from the date of issue. In the event that EPG Summit postpones an event, delegate payments will be credited towards the rescheduled event. If the delegate is unable to attend the rescheduled event then they will receive a 100% credit refund valid for 15 months from the date of issue for another EPG Summit event. No refunds will be made available for cancellations or postponements. EPG Summit Ltd is not responsible for any loss or damage as a result of a substitution, alteration, cancellation, or postponement of an event. EPG Summit will not be liable if this event is altered, rescheduled, postponed or cancelled due to unforeseen circumstances that render the conference inadvisable, illegal, impractical, or impossible. In this regard such events include: Act of God; governmental restrictions or regulations; war or act of war; terrorism; disaster; civil disorder or suspension or restriction of transportation. Please note that speakers and topics are confirmed at time of publishing, however circumstances may lead to substitutions or cancellations of speakers and/or topics. As such EPG Summit has the right to alter or modify the advertised speakers or topics as required. Any changes to the conference programme will be made on the summit website.

6. Data Protection & EU GDPR

Issues of personal data protection are a very high priority to EPG Summit. All information and contact details that we receive are used only for the purpose of keeping you informed of forthcoming conferences, seminars, exhibitions, publications or providing electronic information which might be of interest to you. Such data is never used by other companies or organizations or for any other purpose. If you DO NOT wish to receive information from our company, either by post or by electronic means please tick the box here:

7. Incorrect Mailing

If you are receiving multiple mailings, would like to alter or remove your details from our database, please email this form to us with your amended details on info@euromedoffshore.com. Such amendments may take time so we apologise in advance for any inconvenience.